

भारत सरकार
संचार मंत्रालय, डाक विभाग
डाक जीवन बीमा निदेशालय
चाणक्यपुरी डाक घर परिसर, चाणक्यपुरी, नई दिल्ली-110021
Government of India
Ministry of Communications, Department of Posts
DIRECTORATE OF POSTAL LIFE INSURANCE
Chanakyapuri Post Office Complex, Chanakyapuri, New Delhi-110021

No: 28-03/2019-LI

Dated: 31.07.2024

To
All Heads of Circles

Subject: Promotional Incentive & Monitoring Structure of PLI / RPLI - reg

The existing promotional structure and incentive structure of PLI/RPLI was issued vide PLI Directorate OM No 28-03/2019-LI dated 19.06.2020. Based on the feedback received from Circles, the promotional and incentive structure was modified vide PLI Directorate letter dated 11.07.2023.

2. Vide para 2.4 of PLI Directorate letter dated 11.07.2023, procurement incentive to Divisional Heads, ASP(HQ) and Sub-Divisional Heads was introduced for the purpose of monitoring and motivating the sales force under the Division in order to procure more business for one year w.e.f. 01.07.2023.

3. In this connection, the competent authority has reviewed the procurement incentive to Divisional Heads, ASP(HQ) and Sub-Divisional Heads and decided to continue with the same for a further period of one year w.e.f. 01.07.2024.

This issues with approval of the competent authority.


Deputy Divisional Manager - I 31/07/2024